



K J's Educational Institute

K J College of Engineering and Management Research, Pune

S.N. 25 & 27, Near Khadi Machine Chowk, Kondhwa Annex ,Pune-411048

<https://www.kjei.edu.in/kjcoemr>

Activity Report

Program	Special Lecture		
Program Incharge:	Prof. G. B. Patil		
Program members:	Prof. S. T. Dudhbhate , S. G. Potdar		
Date:	25/01/2024	Time:	10.00 am Onwards
Venue:	CAD CAM Lab, Mechanical Engg. Department, KJCOEMR		
Title of Program:	Expert Lecture on How to Use Soft Skills Tools Effectively		
Name of Resource Person:	Prof. G. B. Patil		

About Program

The expert lecture titled "How to Use Soft Skills Tools Effectively" organized by the Mechanical Engineering Department on 25/01/2024, aimed to equip students with essential soft skills necessary for their personal and professional development. The lecture, led by a distinguished professor from our department Prof. Gopal B. Patil, provided insights, strategies, and practical tools to enhance soft skills proficiency among the participants.

Key Highlights:

Introduction to Soft Skills:

The session commenced with an overview of soft skills and their significance in the modern workplace. Prof. Gopal B. Patil emphasized the growing importance of soft skills alongside technical competencies in the engineering field.

Understanding Communication Skills:


A significant portion of the lecture was dedicated to communication skills, covering verbal and non-verbal communication, active listening, and effective presentation techniques. Practical examples and demonstrations helped elucidate the concepts, making them more relatable to the audience.

Emotional Intelligence and Interpersonal Skills:

The lecture delved into the realm of emotional intelligence, stressing its role in fostering positive relationships, resolving conflicts, and enhancing teamwork. Strategies for improving self-awareness, self-regulation, empathy, and social skills were discussed in detail.

Time Management and Organization:

Time management emerged as another crucial soft skill addressed during the session. Participants gained insights into prioritization techniques, goal setting, and methods for optimizing productivity. The importance of maintaining a balance between work and personal life was also underscored.


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Department of Computer Engineering

**A SEMINAR REPORT ON
"RELATIONSHIP MANAGEMENT"**

Day & Date: Monday, 5th September 2023

Introduction:

The term relationship management refers to a strategy in which an organization maintains an on-going level of engagement with its audience and supply chain. This management can occur between a business and its customers, which is called business to consumer [B2C], or between a business and other businesses, which is referred to as business to business [B2B]. Relationship management aims to create a partnership between an organization and its patrons, instead of viewing the relationship as merely transactional. This is done through sales, service, and the analysis of data.

Objective:

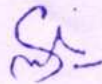
- Relationship management is what an organization undertakes to establish and maintain engagement with its customers and business partners.
- Management can occur as business-to-customer or business-to-business.
- Relationship management can benefit from the use of data analytics and software.
- Companies often employ relationship managers to oversee their relationships.
- Relationship management can increase brand loyalty, spot inefficiencies, attract new customers and suppliers, and mitigate risk.

Summary:

- This session was totally for the SE Students to develop their Personality in various aspects.
- It was of one day seminar.
- Around 68 students attended the seminar with full on interest & have learnt many new things about Relationship Management.

Program Details:

- Program was conducted by Ms. Yogita Todkar on 5th September 2023 in Computer Centre at Computer Department.
- Seminar was conducted from 9:30 AM to 4:30 PM.


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Notice

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Department of Engineering Science

Activity Report


Title of Program:		Induction Program Day -01 (Session 02) , Topic – Soft Skills	
Program Expert:		Ms.Priyanka Parmar	
Date:	21/08/2023, Monday	Time	11.30 am to 1.00 pm
Venue:		Seminar hall, KJCOEMR, PUNE	

About program:

K J College of Engineering and Management Research, Pune organized Soft Skills session for First year Engineering Students on 1st day of Induction Program.

Day – 01

1st day of Induction Program on 21st August 2023, 2nd session was taken up Ms.Priyanka Parmar. She is a trainer and life coach at Tech Decoder. She focused on soft skills for Engineering students. She spoke about skills like Time management, communication, Adaptability, Problem-solving, Teamwork, Creativity, Leadership, Interpersonal skills. Program was beneficial for students and was appreciated by students as well.


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Department of E&TC Engineering

24/08/2023

A REPORT ON "Interview Skill Development"

Name of the Event: Interview Skill Development
Date: 23/08/2023
Time: 1. Orientation Session – 1pm to 2.00pm
Guest: Yogita Todkar
Venue: T.E. Class room No 312 KJCOEMR
No. of Participants: Students (46)

About the Program

The E&TC Department has organized the counseling session for T.E and B.E students on Interview Skill. The Program started with welcoming of Guest. The college faculty Prof. R.R.More introduced Speaker Mrs Yogita Todkar, (Councilor KJEI). This session was very much useful for the students for their development.

Following points were discussed

1. Resume building
2. Fluency in English language
3. Interpersonal skill development
4. Positive attitude and approach during interview

Above points were discussed in the interactive way by giving the real life examples.


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